## Message Text

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INFO OCT-01 EUR-12 ISO-00 AGRE-00 DOE-15 SOE-02 SP-02 ICA-11 AID-05 EB-08 NSC-05 TRSE-00 SS-15 STR-07 OMB-01 CEA-01 CIAE-00 COME-00 FRB-03 INR-10 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01 DODE-00 H-01 INT-05 L-03 PA-01 CTME-00 ITC-01 /131 W -------039416 080024Z /70

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E.O. 11652:N/A
TAGS: ETRD, GE, NZ
SUBJECT: NEW ZEALAND - GERMAN DEMOCRATIC REPUBLIC
TRADE AGREEMENT

- 1. ECONOFF THIS WEEK QUERIED FOREIGN MINISTRY AND DEPARTMENT OF TRADE AND INDUSTRY CONCERNING TRADE AGREEMENT SIGNED WITH THE GDR ON APRIL 21. BOTH DEPARTMENTS TOOK VERY LOW KEY ATTITUDE SAYING THAT AGREEMENT WAS AT GDR REQUEST AND THAT IT SIMPLY CONFIRMED MFN TREATMENT WHICH WAS BEING GIVEN IN PRACTICE ANYWAY. TRADE BETWEEN THE TWO COUNTRIES IS MINIMAL AND THE NEW ZEALAND TRADE OFFICIAL WITH WHOM WE SPOKE SAW LITTLE CHANCE FOR ADDITIONAL COMMERCE IN THE FUTURE.
- 2. ONE INTERESTING ASPECT OF THE MATTER WAS THE ATTEMPT BY THE GDR TEAM TO REOPEN SUBSTANTIVE POINTS WHICH THE NEW ZEALANDERS FELT HAD ALREADY BEEN AGREED TO EARLIER BETWEEN BERLIN AND THE NEW ZEALAND EMBASSY IN LONDON. EXPOSED TO THIS LAST MINUTE PRESSURE TECHNIQUE IN THEIR LIMITED OFFICIAL USE

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EARLIER FISHERIES TALKS WITH THE USSR, THE NEW ZEALANDERS REACTED IN THE SAME WAY. THEY SIMPLY TOLD THE GDR TO TAKE IT OR LEAVE IT. THE GERMANS TOOK THE BASIC TEXT.

3. THE NEW ZEALANDERS WERE ALSO SOMEWHAT SURPRISED BY THE GDR RELUCTANCE TO ALLOW ANY COMPROMISE OF GDR MFN STATUS IN RELATIONSHIP TO IMPORTS INTO NEW ZEALAND FROM

LDC'S UNDER COMMONLY ACCEPTED INTERNATIONAL ARRANGEMENTS, SUCH AS OUR OWN GSP. THE GERMANS RELUCTANTLY GAVE IN HERE AS WELL.

- 4. FINALLY, THE GERMANS ASKED FOR REMOVAL OF GENERAL LANGUAGE ALLOWING EITHER PARTY TO CONCLUDE SPECIAL ARRANGEMENTS WITH STATES SHARING A COMMON BORDER. THE NEW ZEALANDERS THOUGHT THIS WOULD BE A ROUTINE CONSIDERATION FOR THE GDR AND HAD INCLUDED IT IN THEIR DRAFT (NEW ZEALAND, AS AN ISLAND STATE HAD NO INTEREST ITSELF IN SUCH LANGUAGE) THE GDR INSISTED THIS LANGUAGE BE REMOVED ENTIRELY; THE NEW ZEALANDERS WILLINGLY COMPLIED.
- 5. COPIES OF THE AGREEMENT WILL BE POUCHED TO ADDRESSEES. SELDEN

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## Message Attributes

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